

# Advanced Financial Modelling in Excel



Take your financial modelling skills to the next level with author and financial modelling specialist Danielle Stein Fairhurst

In the ever-changing business environment, being able to accurately model and forecast the volatile economic inputs is a critical skill for business professionals. Build on your existing modelling skills and apply new techniques to better analyse financial data, predict revenues and cost and assess risks to justify business decision in the most time-efficient and effective way.



This course is Part Three of the three-part Financial Modelling Series:  
1. Financial Modelling for Non-Financial Modellers  
2. Financial Modelling in Excel  
**3. Advanced Financial Modelling**

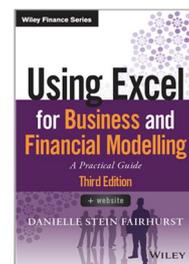
COURSES



**Face to face workshop, or online.**  
Designed as a one-day course.  
Online version can be taken at your own pace within the 12 week access period

1 DAY

Sign up for the face-to-face workshop and receive a copy of '[Using Excel for Business and Financial Modelling](#)' (Third edition) by Danielle Stein Fairhurst.



## Learning Objectives

Explore the several different ways to perform scenario and sensitivity analysis in Excel and learn to model in detail the complex but most commonly used methods of showing scenarios using a combination of formulas and drop-down boxes

In addition, you will learn how to:

- Streamline model building by applying best practice functions, tools and techniques
- Apply commonly used formulas in new and different ways
- Deal with risk and uncertainty by creating scenarios and performing sensitivity analysis
- Build stress-tests, what-if and sensitivity analysis into your model by incorporating economic fluctuations
- Minimise manual labour and automate common tasks by building macros into your models
- Measure and interpret the performance of your company using Excel modelling
- Master key steps to get the most out of Excel functionality to improve your financial modelling
- Learn how to expedite and enhance the decision-making process
- Maximise your analytical abilities by learning conventional and new approaches of modelling
- Translate business concepts into logically structured models and formats
- Select which advanced formulas are appropriate in different situations
- Perform various advanced scenario modelling techniques

### **Short-cuts and techniques to build a financial model in less time**

Become super-efficient in Excel through intensive use of keyboard shortcuts and best practices to efficiently build an effective and robust model.

### **Experience designing solutions to real-world examples**

Create a financial model based on real-world financial modelling challenges. Incorporate current economic uncertainties into the model in order to take more calculated risks and make more informed business decisions.

### **Analytical thought on fluctuating economic assumptions in financial modelling**

Identify correct economic inputs to model and deal with fluctuations. Quantify uncertainty in forecasting models with stress-testing, what-if analysis and risk analysis techniques.

## Who should attend this course?

This course is aimed at managers and other professionals who need to develop their understanding of the financial drivers of the business, and see how decisions affect an organisation's financial performance.

This course builds on students' **advanced knowledge** of Excel tools and functions and incorporates these into complex and dynamic financial models.

## Prerequisites

The course material includes extensive use of Excel and participants will gain the maximum benefit from this course if they are already competent spreadsheet users. It is designed for users who do use Excel on a regular basis, and are comfortable with using its tools and functions.

At minimum, it is assumed that participants will know how to:

- Navigate confidently in Excel
- Use absolute cell references (e.g. =\$A\$1)
- Create and use advanced Excel tools and functions on a regular basis

## Course Agenda

**Got a few participants?  
Run this course in-house!**

### Financial Modelling Theory and Best Practice

- Overview of best practice financial modelling techniques
- Model planning structure and steps in building your model
- The technical, design, business and industry knowledge required for financial modelling
- Selecting the formula or tool which is most appropriate for each modelling situation
- Attributes of a good financial model
- Critique of a poor financial model
- How long should a formula be? Deciding when to break a complex formula in several steps to maintain transparency and allowing ease of model auditing

### Advanced Financial Modelling Techniques

- Maintaining model integrity and avoiding Excel errors
- Rebuilding an inherited model
- Building self-balancing error checks
- Correcting and suppressing errors
- Fixing circular references

## Advanced Financial Modelling Tools and Functions

- Pros and cons of using array functions
- Useful functions in financial modelling such as INDEX, MATCH, CHOOSE, OFFSET, LOOKUP and TRANSPOSE
- Nesting formulas
- Using aggregation and array functions to perform complex conditional calculations
- Learn how to have Excel automate variance analysis using complex conditional formatting
- Automate your financial model for the user with Macros. Recording and modifying VBA code and creating macro buttons
- Pivot tables – summarise, dissect and analyse large amounts of data
- Shortcuts for data manipulation in Excel

## Bullet-proofing Your Model

- Protect your model so that it can be used by anyone with a limited use of Excel
- Locking and protecting cells
- Restriction incorrect data entry with data validations
- Creating error validation messages
- Use of form controls such as spin buttons and combo boxes

## Stress testing to deal with uncertainty and risk in Financial Modelling

- Economic inputs to model and modelling fluctuations in external factors
- Use of stress testing to validate your underlying assumptions and risk calculations
- Advanced What-if analysis
- Importance of assumptions when assessing risk

## Scenarios and sensitivity analysis

Learn different methods of what-if and scenario analysis in Excel:

- Show multiple scenario outcomes simultaneously with one and two-dimensional Data Tables
- Using the Scenario Manager
- Manual scenario building
  - In-cell drop-down boxes
  - Combo-box drop down boxes

## Practical Financial Modelling

Building on the tools and techniques covered, we will learn to apply advanced modelling skills to build complex, yet robust and user-friendly financial models.

### **Dissecting an Inherited Model**

Participants will be given a financial model to critique and identify why it does not follow financial modelling best practice.

### **Factory Rollout Model**

Working on a startup funding model from start to finish we will evaluate input assumptions, calculate revenue and costs of production to calculate cash requirements. From this, we build a full set of financial statement with particular emphasis on linking the profit & loss statement, cash flow statement and balance sheet together.

*Practical Exercises: Utilising the tools and techniques covered in the first part of the day, participants will build their own financial model case study, performing stress testing, scenario and sensitivity analysis on their model.*

Meet your facilitator, financial modelling specialist,  
**Danielle Stein Fairhurst**  
Principal Consultant, Plum Solutions



*What past students say:*

*“This was a jam-packed course with practical content and very well-presented.”*

## Delivery Format

This course is available as a one-day public [workshop](#) in Sydney, Melbourne or Brisbane, [in-house](#), or [online](#). Covering the same content as the one-day public workshop, the online version can be taken at your own pace within the 12-month access period. Watch each instructional video, complete the quiz questions, and submit the model you have created in order to receive your certificate of course completion.

**At each step during the course, participants build and practice each formula, tool and technique.**

## Software used

Public courses are run in a computer laboratory with workstations provided. Participants may bring their own laptops if they prefer. The course is demonstrated using Microsoft Excel 365, but participants can use any version of Excel if they prefer. Course materials contain instructions for different versions, including Excel for Mac. Those who would like to use a Mac are most welcome to bring their own laptops.

**Now updated  
for Excel 365**

## More comments from past students

- *Great course - well worth the time. Wish I'd done this course years ago!*
- *The course was a good mix of theory & practice, with a good coverage of topics. The presenter had a good knowledge, was easy to understand and follow and the venue was great.*
- *Evaluating this course is one of the few times I could tick "strongly agree" on all the boxes!*